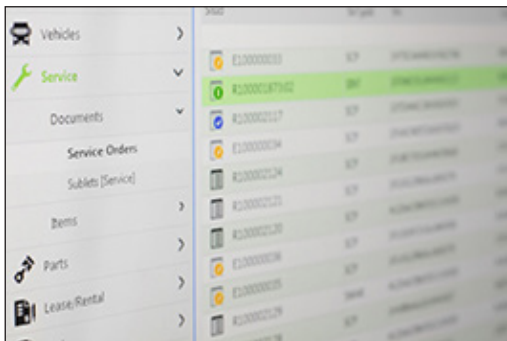


Excede® Dealer Management System



Key Features & Benefits

- Excede is focused on delivering solutions that fully support all aspects of your dealership's business – Accounting, Parts, Service, Vehicle Sales, Lease and Rental, and Fuel
- Excede defines a new level of modern DMS user interface, one that is intuitive and familiar
- The straightforward workflows and shortcuts in Excede make repetitive tasks seamless, maximizing your employees' time
- Every user can customize Excede with Favorites for one-click navigation to where they work most, with a choice of font size, color scheme and more
- All Excede data is integrated into a single, well-designed database, enabling real-time and responsive access to all of your data
- With Excede's rapid searching tools, you can find the data you need instantaneously
- Built on a powerful Microsoft® solution, Excede gives you the reassurance that your data is secure, your system is reliable and you can grow as your business grows
- With Excede, you will get consistent enhancements that continue to deliver the functionality you need to reach your goals and objectives

Discover the difference.

With a focus on the commercial heavy truck industry for almost 20 years, Procede® Software provides you with advanced dealer management solutions that implement industry best-practices across your dealership. Our DMS, Excede, has been successfully installed in many dealerships like yours, providing them with the solutions they need to run their business.

Excede is a comprehensive software solution that provides core business functionality for every department within your dealership. Designed to simplify processes and increase efficiency, Excede provides direct, real-time transaction updates and reporting of your data across all departments and every branch.

Excede OEM Integrations

Procede offers best-in-class integrations built on strong relationships with Original Equipment Manufacturers (OEMs). Our open and extensible software platform allows information to be easily and securely shared between OEMs and your dealership with a single, powerful database. With over 90+ available OEM integrations, our integrations are compliant with all major commercial truck, bus and trailer manufacturers and distributors including Daimler Trucks North America (DTNA), Mack Trucks, Volvo Trucks of North America, Navistar and PACCAR.

Department Solutions

Procede provides additional solutions that enhance the work your departments need to accomplish. Additional fees may apply.

- Barcode Scanning
- Data Insight
- Document Delivery
- Lease Rental Plus
- Payment Processing
- Rapid RO
- Service Web App
- Signature Capture
- Time Clock Web App

Excede Details

Parts

- Support front and back counter operations
- Process point-of-sale payments
- Create pick tickets
- View parts order details
- Support complex pricing matrices
- Check back order status and ship automatically
- Check parts inventory information at other locations and transfer between locations
- View and manage special orders by customer or part
- Use barcode scanning to quickly add incoming parts to your inventory and audit your inventory control*
- Manage multiple bin locations

Service

- Define labor rates by customer, job or both
- Manage discounts, coupons, deductibles, deposits and warranty codes
- Schedule maintenance work for truck, reefer or any metered attribute based on days, mileage/hours or both
- Capture electronic signatures for all service orders
- Automate technician time and attendance tracking, including time spent on specific jobs
- Allow technicians to clock off and on another job instantly
- Display work status in your service area
- Submit warranty claims easily and rapidly
- Support maintenance contracts for ongoing revenue generation

Vehicle Sales

- Minimize duplicate data entry on multiple vehicle/fleet sales with copy-and-paste functionality
- Submit vehicle orders electronically to your OEMs
- Automatically decode the vehicle's specs by entering a valid VIN
- View open transactions, such as repair orders, that will affect the final price of the vehicle
- Attach sales documents like pictures and a copy of the invoice to each vehicle
- Capture signatures electronically for new vehicle orders*

*Additional fees may apply

Lease Rental

- Set up various vehicle options and attributes that can be searched for at rental time
- Define default lease, rental and meter rates, including by vehicle type and by customer
- Create new reservations and contracts with ease
- Track vehicle availability to simplify creating new rental reservations
- Define billing cycles by date, by beginning or end of period or by a specific number of days
- Add automatic, recurring billing charges for each billing cycle
- Set up time charge rules to automatically calculate rental time upon vehicle check in

Accounting

- Automatically send email copies of invoices and statements on a scheduled basis to your customers or email customer invoices on demand
- Reconcile bank statements and sales tax
- View customer account history across departments and locations
- Confirm an account reconciliation is accurate before posting
- Post large journal entries quickly and easily
- Close period end and the end of year easily
- Archive all documents for future reference

Reporting

- Standard reports across all departments help monitor dealership progress
- Create dashboards, alerts and scheduled emailed reports with a business intelligence tool*
- Get customized reports from our Professional Services team
- ATD Academy reports available for Academy attendees

Application Management

- Define application access permissions to specific roles
- Assign roles to each individual user
- Define optional features that can be applied on a branch-specific basis
- Use the Excede Auto-Updater to simplify new Excede version installations

Getting Started

To learn more about Procede Software and Excede, contact one of our Specialists at (858) 450-4810. Our sales team will review pricing details and provide a quote and/or contract terms.