

Excede® Data Insight KPIs and Metrics

Dashboards

Parts Dashboards

Financial Summary
Operaitonal Ratios
Parts Aging
Parts Book vs. Pad Variance
Parts Inside & Outside Sales
Parts Work In Progress
Sales, Expense & Gross Profit

Service/Body Shop Dashboards

Financial Summary
Sales, Expense & Gross Profit
Service Dwell Time
Service Operational Ratios
Service Technician Performance
Service Work in Progress
Service Writer Performance

New/Used Sales Dashboards

Employee Performance
Financial Summary
F&I Summary
Gross Profit
Inventory Aging
Sales by Model

Branch/Corporate Dashboards

New & Used Financial Summary
New & Used Counts and GP
New Financial Summary
Parts Financial Summary
Parts Operational Ratios
Schedule Aging
Service Financial Summary
Service Operational Ratios

Getting Started

If you are interested in leveraging Data Insight KPIs and Metrics, please submit a work order request via our [Customer & Resources Portal](#). Our sales team will review pricing and provide a quote and/or contract terms.

Make the most of Excede Data Insight using department-specific dashboards.

Excede Data Insight is a reporting and analytics tool that leverages the data already in Excede to help you produce a limitless set of graphical reports and dashboards. Users of all technical levels can create their own custom reports, make changes to existing reports, and analyze data in a variety of formats. Data Insight also includes a variety of department-specific dashboards to get your dealership up and running from day one.

“With Data Insight, if an employee is curious about any part of the business that they are involved with, they can create a live report showing them the status. It will, without a doubt, push our dealership forward in efficiency and understanding of our customers’ behavior.”

**Casey David, Parts Sales & Marketing Director,
Nelson International**

Pricing Details

Procede: Upfront Software Fee, Setup Fee & Monthly Maintenance (Contract Required)

Technical Requirements

Excede v9.22.4+
Data Insight v2.1.1+